

## CORELATE INTRINSECI ALE NEVOII DE PERFORMANȚĂ

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### Abstract

This research identifies some of the factors which are connected with the need for performance. We were interested to describe the relation between the need for performance and variables that concern the job characteristics and work motivation and not between motivation and the actual performance. For this purpose we used a sample of 200 subjects, age varying 19 to 60. We will show that the factors which increase the need for performance have mostly intrinsic value and the need for performance is little associated with extrinsic motivators.

Keywords: *performance, job, motivation*

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